



BIG WHITE SKI RESORT'S CABLE TV AND HIGH SPEED INTERNET OFFERINGS

ITEMS TO CONSIDER WHEN CHOOSING TV AND INTERNET AT BIG WHITE;

- 1) Omega Cable is the only TV service vendor that can provide local programming. In particular, and most importantly, is the provision of Big White Ski Resort's mountain information programming (channel 5 on our system) where viewers see a daily weather and ski report updated several times throughout the day. This channel provides viewers with information on weather conditions, which lifts and runs are opened and closed, which are groomed etc. To not have this channel available to your renters would be doing them a disservice. And Big White management has indicated that those owners that put their condos into Big White Central Reservations rental pool that do not offer channel 5 mountain information will get less preferential treatment as far as bookings go etc.

- 2) Omega Cable is the only TV and internet vendor that has a technician up at the resort pretty well full time during the ski season. As a result, any issues with TV or internet can usually be dispatched and remedied same day.

- 3) Omega Cable has spent a great deal of time and money this past season upgrading our system to provide high definition channels, as well as an increase in our internet data throughput 4 fold with room to expand 6 fold further when required.

Please see details of our service offerings next page...

CABLE TV

Our basic TV service, not requiring a digital box, shall be \$285 for the entire year. The channels included in our Basic Cable package are attached. Everyone requires basic cable package as a start and can add further enhancements to their service from there. If you look at what is included for channels in what is considered our “basic” offering, you will see how far superior this line up is compared to other cable company basic offerings including several specialty channels and sports channels not expected to be found in a basic package.

Digital Cable Enhancements

At no cost we will provide a refurbished digital cable box which will include the basic digital cable channels (as per attached) as well as approximately 75 music channels. There is a nominal digital connection fee of \$60/yr. Additional theme packs can be purchased by your members on a per channel basis, or by a theme pack. These extra channels over and above the basics, are available on a month by month basis and can be turned on and off remotely via our office in Kelowna.

High Definition Cable Enhancements

We have a number of different HD cable boxes to choose from starting with a basic HD box, to one with single tuner (channel) PVR (personal video recording) capabilities, to dual tuner PVR capabilities. The basic digital cable package is included with this offering as well, and again an assortment of individual channels or theme packs, including the HD theme packs, can be purchased on a month by month basis.

INTERNET

We offer high-speed broadband cable internet for an annual cost of \$189 per year. Supply and installation of the free rental modem is a one time fee of \$50 and includes any further servicing / replacement of modems should there be any issues.

We are also offering high-speed broadband cable internet (annual cost of \$189) with the inclusion of a free wireless router rental supplied and installed with the cable modem, properly configured for maximum performance and security for a one-time \$99 install fee.

Please see the attached channel line up page for further details on the channels offered, theme packs etc. We also post any special offers etc, on our web-site at www.omegacom.ca. Please encourage your strata to check here often for details. Thanks again for this opportunity. If you have any questions, please do not hesitate to call either myself or Gary Campbell.

Sincerely,

Warren Saari

Director Sales & Marketing